

Travis R. Vaughan

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EDUCATION

THE MICHAEL G. FOSTER SCHOOL OF BUSINESS, UNIVERSITY OF WASHINGTON, Seattle, WA

June 2016

Candidate for Master of Business Administration

- Recipient of Michael G. Foster Students First Scholarship
- GMAT 710
- Member of Net Impact, Entrepreneurship and Venture Capital Club and the Environmental Innovation Challenge

POINT LOMA NAZARENE UNIVERSITY, San Diego, CA

May 2009

Bachelor of Arts, Business Administration; concentrations in International Business & Finance

- 3.78 GPA Magna cum Laude
- Awarded Fermanian School of Business Student of The Year in 2009 out of 113 other senior business students
- Founder and President of PLNU Microfinance Club. Developed a club model that was replicated nationally
- Studied International Business and Latin American culture for one semester at Universidad VERITAS in Costa Rica

EXPERIENCE

EDIFY, Santo Domingo, Dominican Republic

2011-2014

Provides financing and training to affordable private schools in the developing world.

Program Manager, Dominican Republic

Managed debt investments and leadership development for educational social entrepreneurs in the Dominican Republic.

- Grew school microloan portfolio from \$1.1MM to \$2.25MM and expanded program operations from 248 financially viable schools for impoverished children to 580+ schools in two years
- Managed a cross-cultural team of American and Dominican staff with 300% growth and management of four direct reports
- Implemented a \$900,000/year budget for lending/training program and helped lead expansion of program into Peru
- Designed and implemented a measurement and evaluation tool to analyze impact in schools in DR, Ghana and Rwanda
- Developed financial training program for 268 school owners and directors to improve their financial management and leadership, resulting in 113 schools improving long-term financial sustainability through learned strategies
- Launched new education technology initiative to teach English to low-income students using tablets and cloud based software to improve English reading scores by 19% during 67 student pilot. Scaled program to 300+ students in 2014

CDC SMALL BUSINESS FINANCE, San Diego, CA

2009-2011

Small Business loans and assistance for economic development.

Community Loan Officer

Marketing and underwriting small business loans for start-ups and high risk companies.

- Performed underwriting of loan applicants to evaluate risk ratios, cash flow, collateral, and synthesized data to make loan approval recommendations to the loan committee. 68% of loans were made to women or minority owned businesses
- Grew SBA Microloan program by 196% in year 1 and 39% in year 2; from \$285k lent in 2008 to \$1.17M lent in 2010
- Provided consulting and technical assistance to 180+ new businesses to develop business plan and financial projections
- Led cross-functional social media strategy team. Developed the new company website and launched first company's social media campaign to drive leads through user friendly interface and a small business resource center with online pre-approval

SAN DIEGO MICROFINANCE ALLIANCE, San Diego, CA

2009-2014

A consortium of local microlenders, professors, students and professionals raising the profile of microfinance in San Diego.

Co-Founder & Board Member

Led on a volunteer basis to provide organizational guidance and support for Alliance operations.

- Engaged team of executives from local non-profit institutions to serve on advisory board and lead implementing teams
- Organized and oversaw southern California's largest annual microfinance conference six years in a row
- Designed and hosted microfinance 101 and 102 courses available to the public on an annual basis

SKILLS AND ACTIVITIES

- Bilingual in Spanish and English; Advanced social media marketing skills; Economic Development Finance Certification
- Passionate skier, fly fisherman, rock climber, surfer, hiker, traveler, volunteer for the homeless and church treasurer